

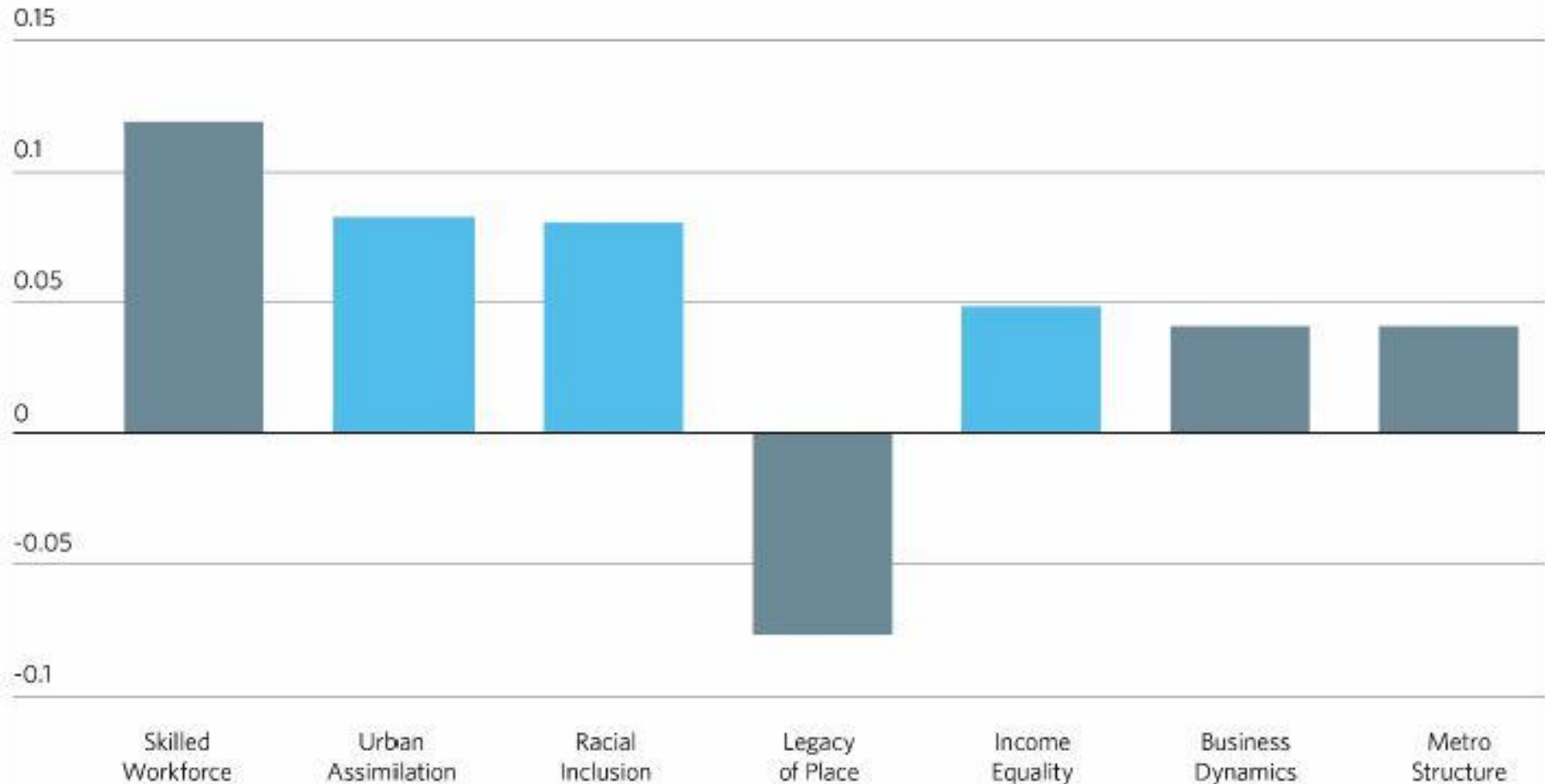
“Mixed Income Housing Redevelopment: Best Practices”

ULI Charlottesville
November 7, 2017

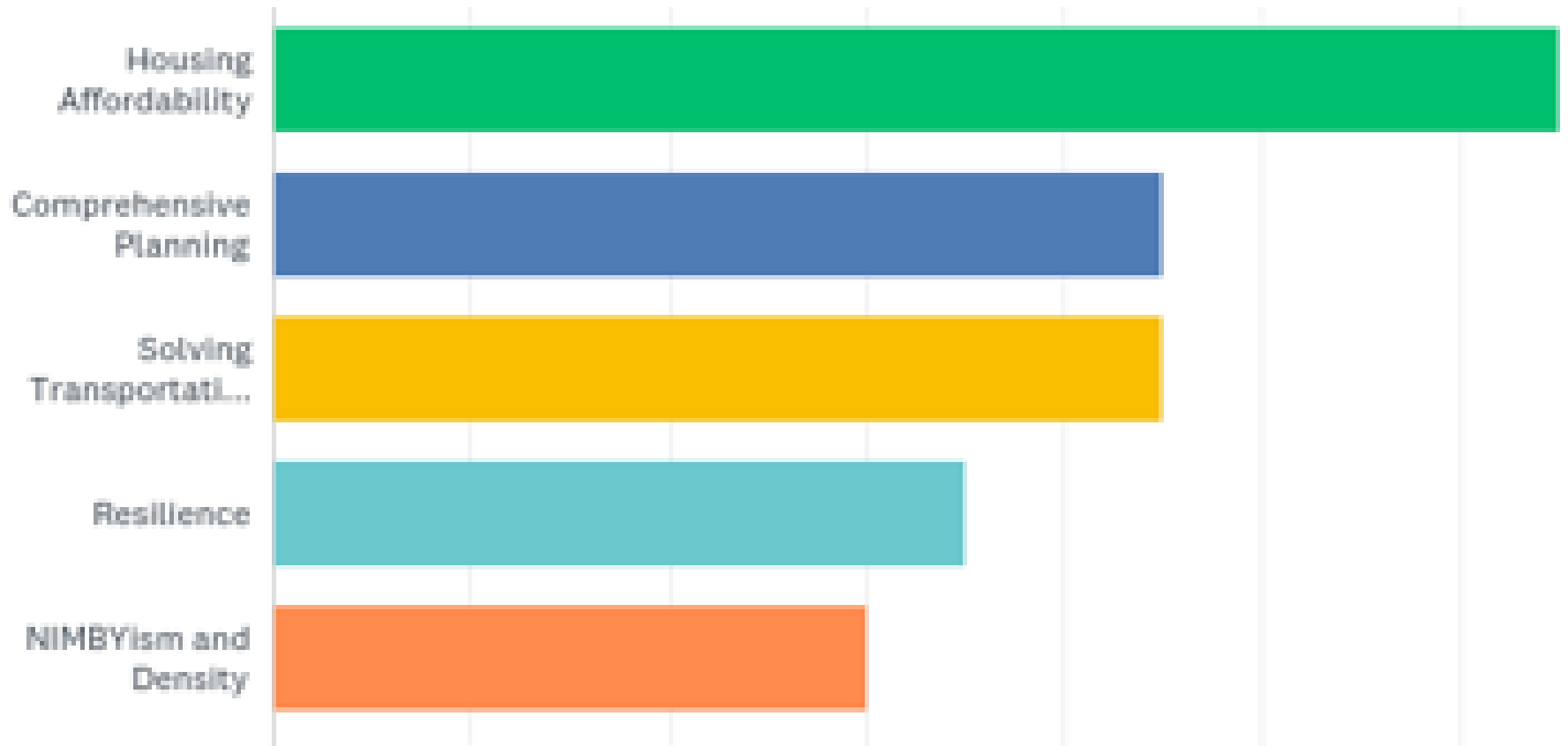
Stockton Williams
Executive Vice President

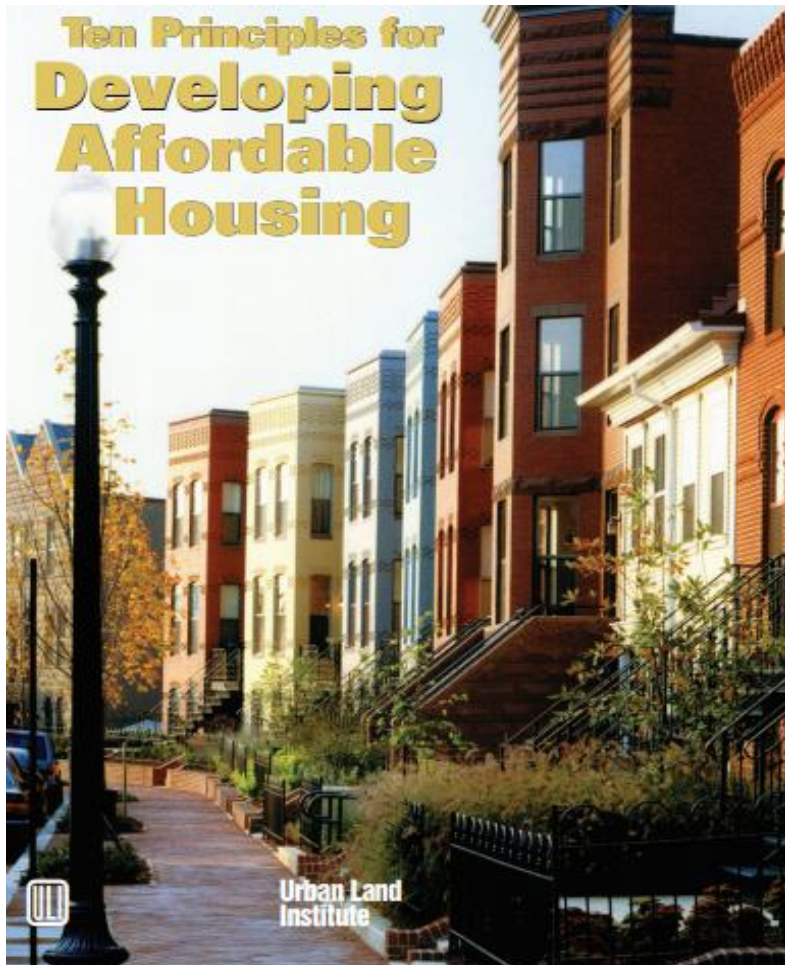
Influence of growth factors on gross regional product

Source: Cleveland Federal Reserve (2006)



Housing is ULI's Top Local Priority





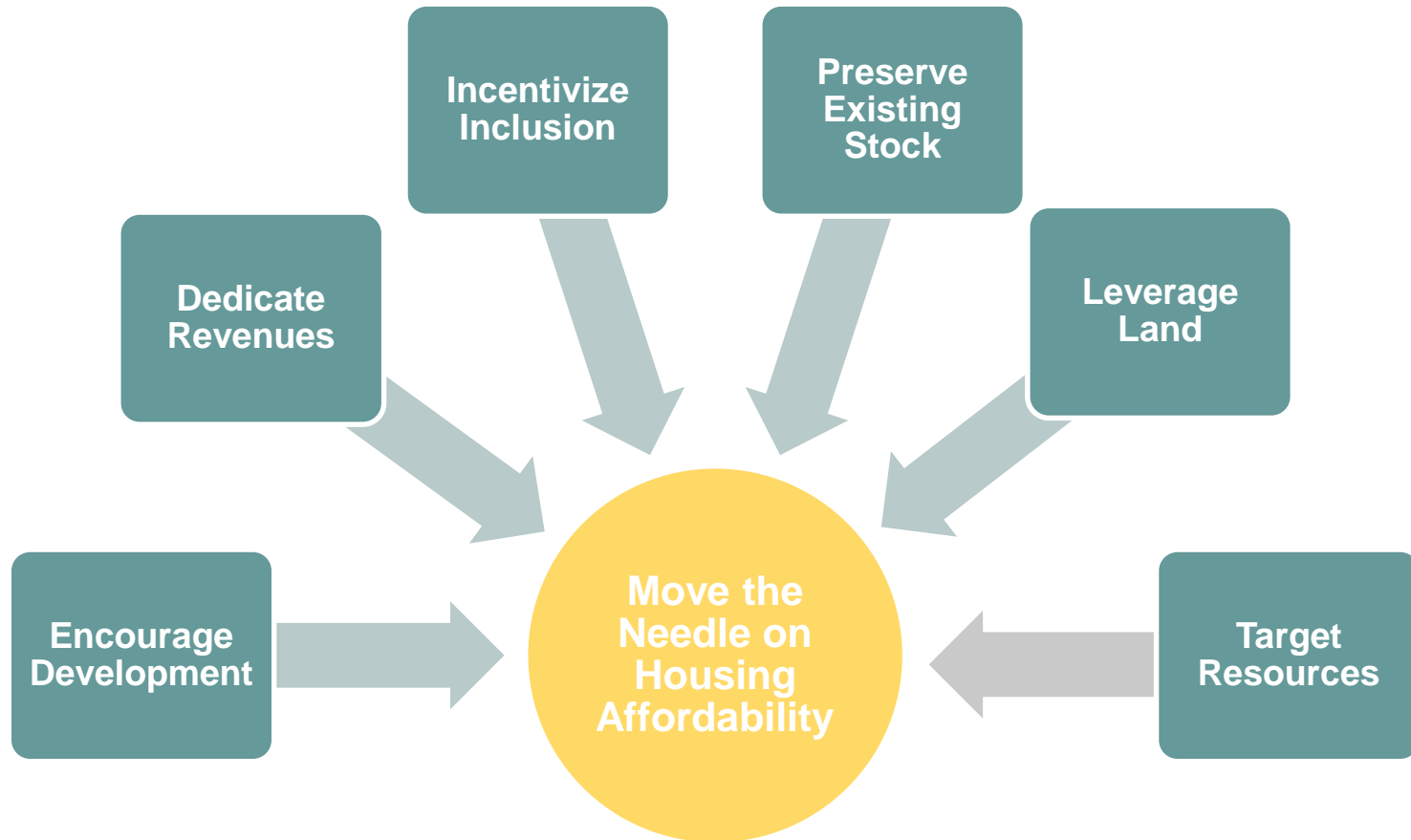
Ten Principles for Developing Affordable Housing

- 1 **Inspire Leadership**
- 2 **Build Community Support and Trust**
- 3 **Learn the Alphabet . . . and Do the Math**
- 4 **Know Your Market and Your Customers**
- 5 **Nurture Partnership**
- 6 **Select Sites for Opportunity and Choice**
- 7 **Strive for Healthy, Balanced Communities**
- 8 **Use Design to Foster Community, Safety, and Pride**
- 9 **Empower the Residents**
- 10 **Orchestrate Sustainability**

Mixed-Income Works in All Markets



A Holistic Housing Strategy is Required



CONTACT

Stockton Williams

Stockton.Williams@uli.org

202.624.7710

www.uli.org/terwilliger