



Biomedical and Healthcare Program Overview
Virginia Beach Economic Development
ULI | November 15, 2017





VABeachBio Initiative

Virginia Beach is one of the first cities in the country with a dedicated biomedical and healthcare business development initiative, known as VABeachBio.

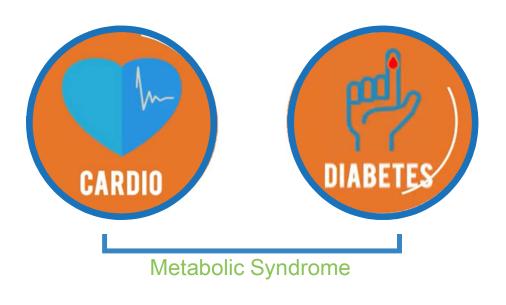
- Started in 2014 after a call by the Mayor to diversify the economy and focus on the biosciences.
- Plan of action based on recommendations from a Task Force of local industry leaders including ODU, LifeNet Health, and Sentara.
- Dedicated website at <u>vabeachbio.com</u>.
 - Recognized as one of the best special purpose websites by the International Economic Development Council.





Areas of Focus

Based on the market assessment, Virginia Beach is ideally positioned for companies specializing in the following fields:

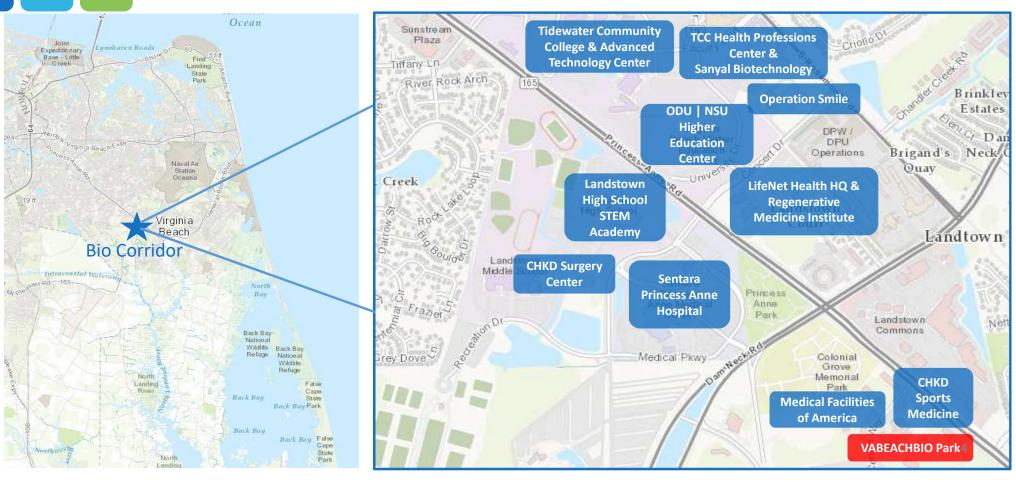








Princess Anne Commons Bio Corridor





Bi

Bio Corridor Assets



Operation Smile World Headquarters



TCC Regional Health Professions Center and VABeachBio Accelerator



LifeNet Health HQ & Regenerative Medicine Institute



Sentara Princess Anne Hospital ⁵





VABeachBio Accelerator

- Housed in the TCC Regional Health Professions Center
 - Provides wet lab and office space to startups and small companies at a reduced rate.
- Home to Sanyal Biotechnology and OWL Metabolomics
- A new, larger Accelerator will be housed in the first building in the Innovation Park.



Powered by Tidewater Community College







Veterans Care Center

Governor McAuliffe announced plans to build a 128-bed Veterans Care Center in Princess Anne Commons.

- \$48 million capital investment.
- Up to 200 new jobs.
- Will help serve the region's 200,000+ Veterans.
- Land donated by the City of Virginia Beach.
- Scheduled to open in early 2020.







VABeachBio Innovation Challenge



What is it? A business plan and start-up challenge featuring inventions focused on veteran related illnesses.



Challenge Goal: Boost the Virginia Beach ecosystem by launching new startups with knowledge-based jobs.



Challenge Outcome: 20 Veteran health-focused companies planted in Virginia Beach.





Past CAI Challenge Results



11 new companies; \$3M raised



22 new companies; \$100M in valuations



10 new companies; 1 of top 10 "hottest" (CNBC)



100 new companies anticipated; cancer-focused





VABeachBio Innovation Park

A new 155 acre park, owned by the Virginia Beach Development Authority, that will house up to 1,000,000 SF of Class A office, wet lab, and industrial space.

First Building Needs:

- Space for a larger Accelerator
- Wet lab capabilities
- Office space
- Will house graduates of the VABeachBio Innovation Challenge









Design & Architectural Guidelines







First Building in the Park



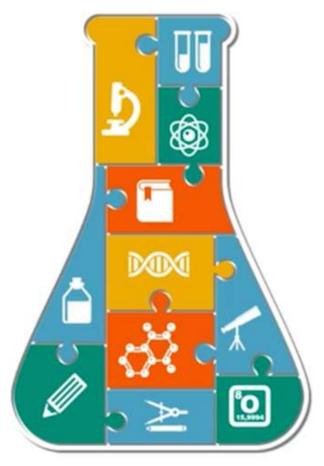








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